



COLORADO

Department of Transportation

2829 West Howard Place
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DATE: November 13, 2020
TO: Transit & Rail Advisory Committee (TRAC)
FROM: David Krutsinger, Director, Division of Transit & Rail
Mike Timlin, Deputy Director & Senior Mobility Manager, Division of Transit & Rail
Ken Mooney, Capital Program Specialist, Division of Transit & Rail
SUBJECT: Bus Price Agreements

Purpose

The purpose of the memo is to inform TRAC about existing & future price agreements for buses.

Action

Information and discussion only; no action required.

Background & Details

Price agreements allow transit agencies to more easily purchase buses, without having to do an independent solicitation (aka request for proposals or RFP) for every vehicle order. This reduces review and compliance for both transit agencies and for CDOT. This typically also reduces the price for vehicles, because vendors see higher volumes of vehicle orders.

In the attached presentation, there are discussions of several existing price agreements being renewed soon. This renewal process is a time to update specifications, standard options, and to consider more fuel types, including battery-electric.

There are also discussion of two new price agreements. The 45-foot over the road coach price agreement is closer to becoming a reality, with CDOT having had a previous price agreement for Bustang buses. This is an opportunity for other transit agencies to also benefit from CDOT's need for Bustang bus orders, and to consider some "options" which might be different than CDOT typically orders (e.g. CDOT orders Bustang buses with on-board lavatories).

The 40-foot bus price agreement is a little further out from becoming a reality. CDOT will first hire a consultant to help develop specifications, before soliciting vendors to enter into a price agreement.

TRAC's role in this meeting is to provide advice on what CDOT should do to be most successful, most customer-serving of transit agencies. Price agreements typically have a 5-year life so it's important to have an agreement with vendors that will be appropriate to that task.

Attachment:
Presentation