# Colorado Tolling Enterprise

# Ad Hoc Committee on Tolling











## E-470 Facts & Figures

- Centerline Miles 47
- Lane Miles 278
- Bridges 83
- Mainline Toll Plazas 5
- Ramp Toll Plazas 16 IC (32 Total)
- 2 Axle Cost / Mile \$.18
- 2 Axle End to End Cost \$8.50

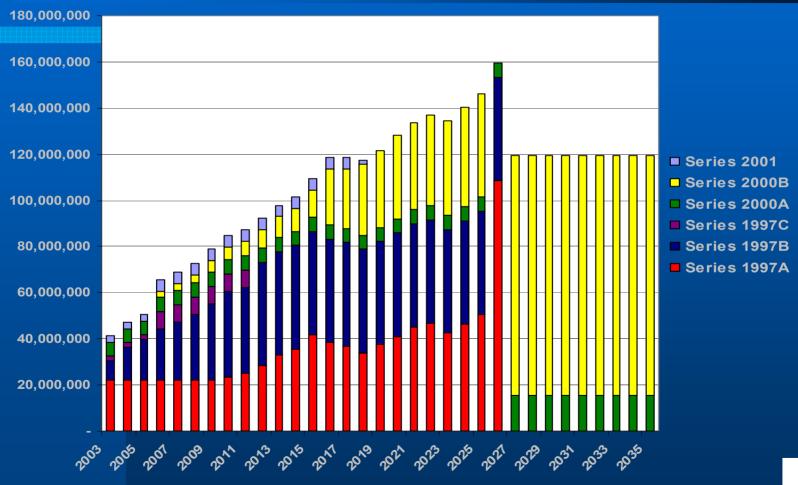


# E-470 Financing

- Debt \$1,230,000,000
- No Federal Funding
- Plan of Finance
  - Back-end-loaded Debt
  - Pre-planned Toll Increases
- Debt Management Program
- Debt Structure



# Outstanding Debt



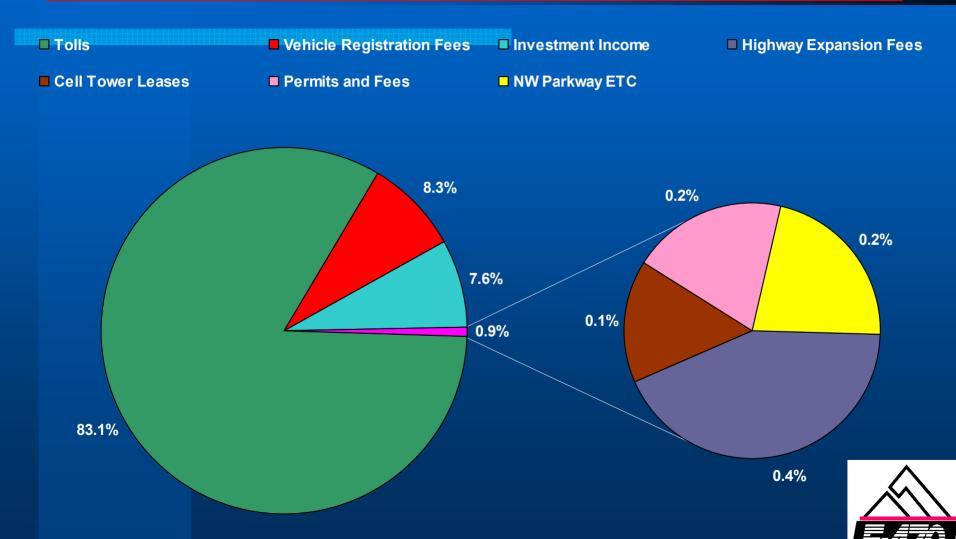


# Passenger Car Tolls

E-470 Public Highway Authority										
Passenger Car Toll Increase Schedule										
	Type									
Interchange	(Direction						2005			
Location	to/from)	1995	1998	1999	2001	2003	Current	2006	2009	2012
I-25	No toll	-	-	-	-	-	-	-	-	-
Jamaica	No toll	-	-	-	-	-	-	-	-	-
Peoria	Toll (south)	\$0.25	\$0.25	\$0.50	\$0.50	\$0.50	\$0.50	\$0.50	\$0.75	\$0.75
Plaza A	<b>Mainline Toll</b>	0.50	0.75	1.00	1.25	1.50	1.50	1.75	2.00	2.25
Chambers	Toll (north)	-	-	-	-	-	0.75	0.75	0.75	0.75
Jordan	Toll (north)	0.25	0.25	0.50	0.50	0.50	0.50	0.50	0.75	0.75
Parker	No toll	-	-	-	-	-	-	-	-	-
Gartrell	Toll (south)	-	-	0.50	0.75	0.75	0.75	1.00	1.00	1.00
Smoky Hill	Toll (south)	-	0.50	0.50	0.75	0.75	0.75	1.00	1.00	1.00
Quincy	Toll (south)	-	0.50	0.50	0.75	0.75	0.75	1.00	1.00	1.00
Plaza B	<b>Mainline Toll</b>	-	-	1.25	1.50	1.75	1.75	2.00	2.25	2.50
Jewell	Toll (north)	-	-	0.50	0.75	0.75	0.75	1.00	1.00	1.00
Sixth Parkway	Toll (north)	-	-	0.50	0.50	0.50	0.50	0.50	0.75	0.75
I-70	No toll	-	-	-	-	-	-	-	-	-
Plaza C	<b>Mainline Toll</b>	-	-	1.25	1.50	1.75	1.75	2.00	2	

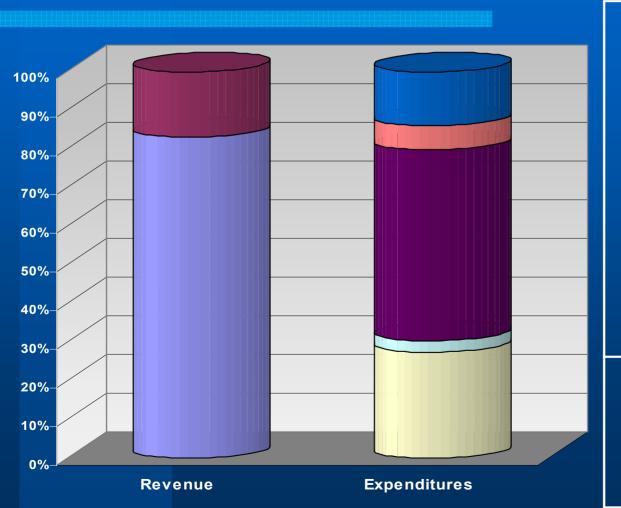


# 2005 Operating Fund Budget Revenue By Source





# **2005 Operating Fund Budget** *Expenditures Compared to Revenue*



**Expenditures** □ Surplus ■ Renewal & Replacement Debt Service **■ VRF Bonds** Operating Revenue Other

**■** Tolls

# E-470 Budget Significant Expenditures

- Credit Card Fees -
- Armored -
- VRF Collections-
- Snow Removal -
- CSP & Emergency -
- Marketing -
- Toll Operations-

- \$1,060,000
- \$ 185,000
- \$ 400,000
- \$2,600,000
- \$1,100,000
- \$ 450,000
- \$9,900,000





## Cash Flow Table

	2003	2004	2005
	Actual	Budgeted	Budgeted
Revenue	\$ 76,697,442	\$ 83,946,400	\$ 96,787,900
Operating Expenses	\$(20,691,272)	\$(25,487,400)	\$(26,546,500)
VRF Bonds D/S	<u>\$ (2,872,100)</u>	<b>\$ (2,872,900)</b>	<u>\$ (2,873,000)</u>
Net Revenue	\$ 53,134,070	\$ 55,586,100	\$ 67,368,400
Sr D/S Payment	\$ 32,448,000	\$ 38,248,000	\$ 47,797,000
D/S Coverage	1.63	1.45	1.41
To R&R	\$ 2,881,000	\$ 7,810,000	\$ 6,096,400
To Required Reserve Funds	\$ 17,805,100	\$ 9,528,100	\$ 13,475,



# How \$1 of Operating Income Is Spent at E-470

	2003	2004
	Actual	Budget
Operating Expenditures	\$ 0.27	\$ 0.30
VRF Debt Service Payment	\$ 0.04	\$ 0.04
Senior Debt Service Payment	\$ 0.42	\$ 0.46
Renewal & Replacement Usage	\$ 0.02	\$ 0.09
Reserve Funds	\$ 0.25	\$ 0.11



# E-470 Public Highway Authority

We Sell Choice

**Customers** 



# E-470 Public Highway Authority

Enterprise = Business Operation

There Are No Free Roads













### **Data Center**

































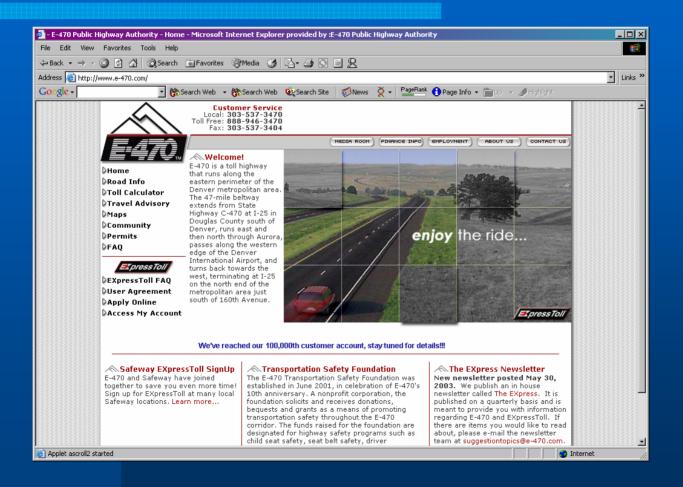








#### **Customer Service**





# 2004 4th Quarter Marketing Advertising

#### Campaign

- DIA
- Radio
- Bus Tails
- New Movers DM

#### Print

- Focus on Real Estate and Finance
- The EXpress E-Newsletter





# Marketing & Branding















# 2004 Re-Cap Marketing



















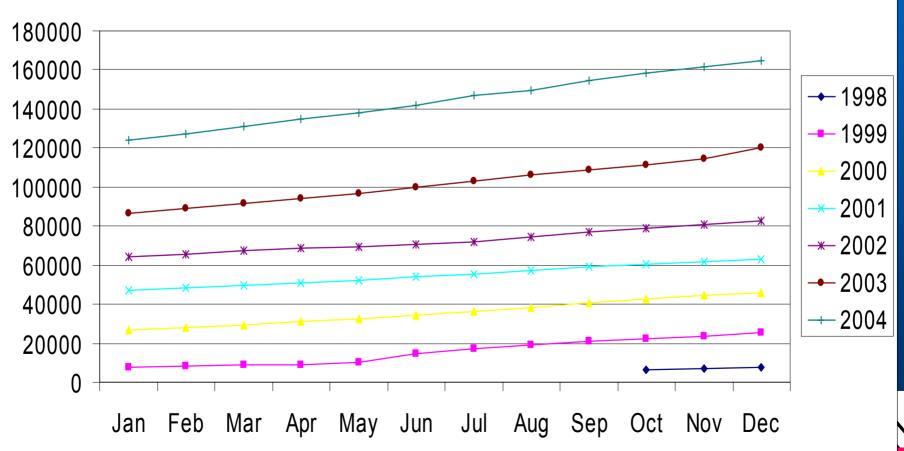






### YEAR-END COMPARISONS

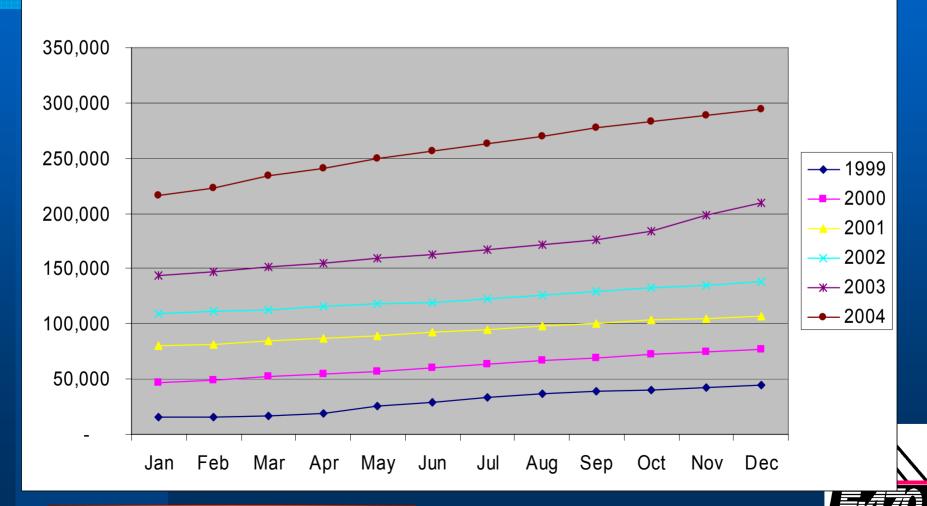
#### **Total EXpressToll Accounts**





## YEAR-END COMPARISONS

#### **Active Transponders**



### ENROLLMENT METHOD

#### 2004 Total Accounts

