

## DYNAMIC PRICING POLICY WORKSHOP

CTIO Board Retreat

April 18, 2023

## Introduction

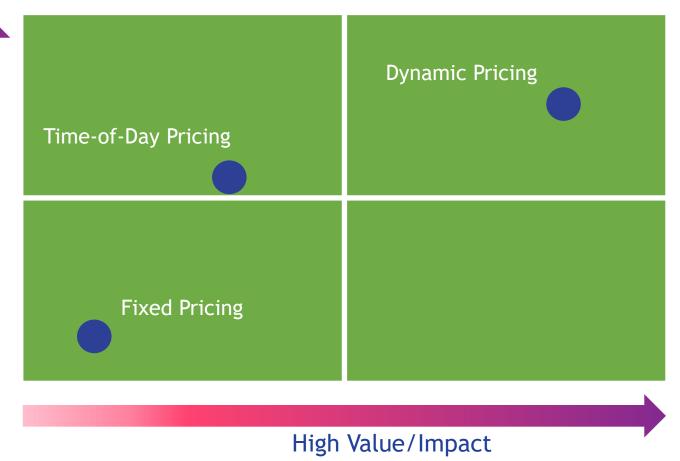
- Overview
- Dynamic Pricing Data Collection Locations
- Key Criteria for Algorithm
- Dynamic Pricing Policy Decisions
- Timeline
- Questions







# **Pricing Strategies**



### **Fixed Pricing**

- Eastbound MEXL
- Westbound MEXL

### Time-of-Day Pricing

- I-25 N. Seg. 2
- I-25 N. Seg. 3
- C-470





Complexity

# What is Dynamic Pricing?

## What is Dynamic Pricing?

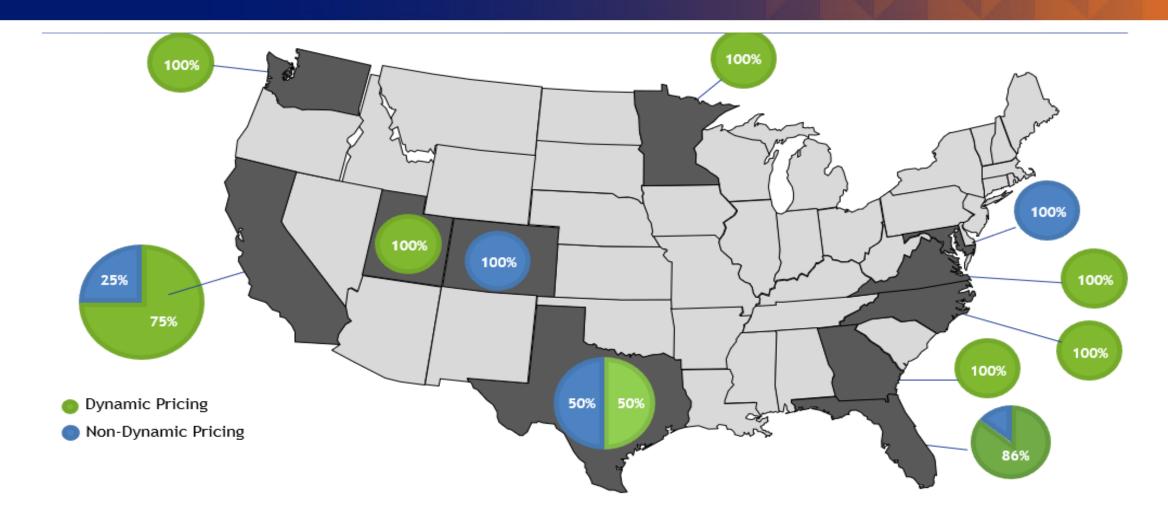
 Dynamic pricing is a traffic demand management strategy that promotes travel time reliability in Express Lanes.

## Benefit of Dynamic Pricing Over Timeof-Day Pricing

 Time-of-Day Pricing is based on historical traffic trends; it does not manage traffic demand efficiently during varying conditions.



## Pricing Strategy of Existing Express Lanes

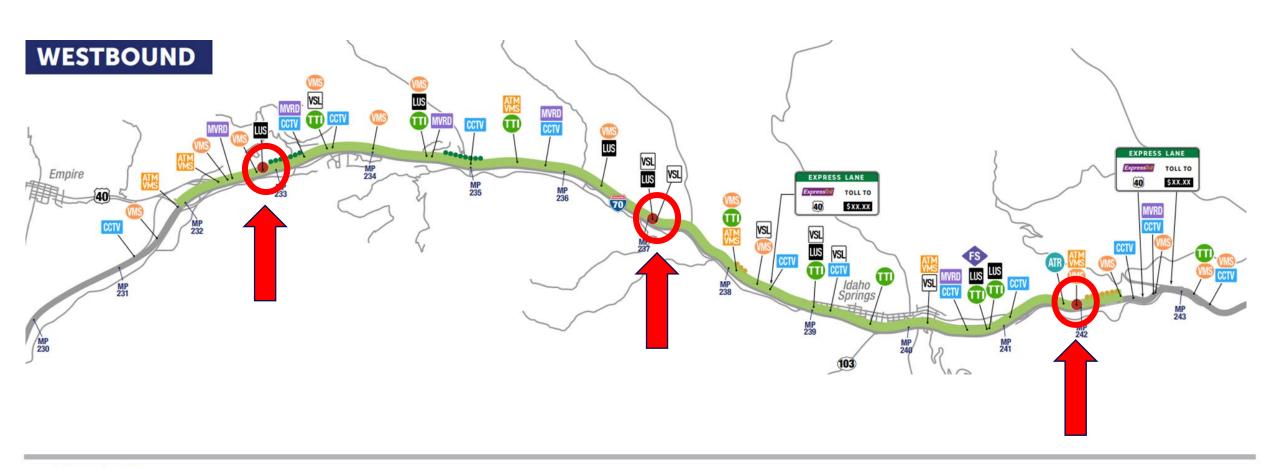




# **Dynamic Pricing Data Collection Locations**



## Data Collection Location WB MEXL



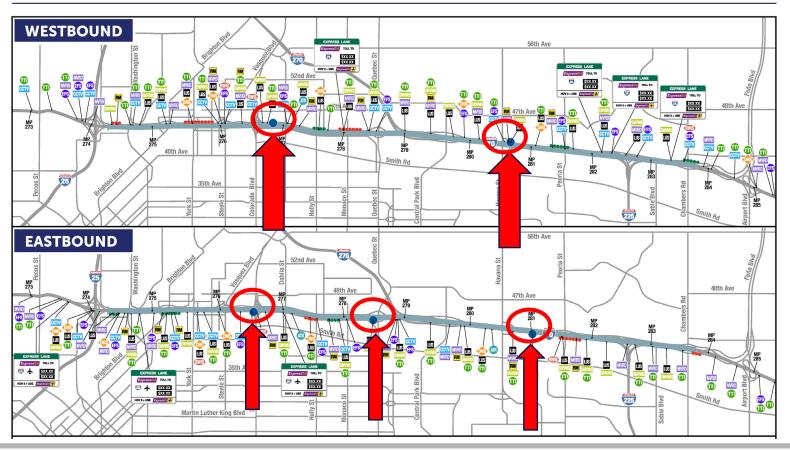


## Data Collection Location Central 70

### CENTRAL 70 EXPRESS LANES CORRIDOR (COLORADO Department of Transpo









# **Key Criteria for Algorithm**



# **Algorithm Goals**

- Maintain Speeds & Level of Service in Express Lanes
- Adhere to CTIO Tolling Policy
  - > Fiscally responsible toll rates that balance needs such as:
    - √ Traffic speeds
    - ✓ Reliable travel times
    - ✓ Debt coverage
    - ✓ Operations and maintenance costs
    - ✓ Financing future corridor improvements
- Toll rates based on express lanes corridor-specific objectives



# Sample Algorithm Calculation

Parameter	Denote	Value	Unit
Speed_Optimal	s0	75	mph
Time_Optimal	t0	20	second
los_weight	los_weight	1	
toll_increment	deltaP	0.01	\$
delta_los_optima	deltaLosO	10	

Time_Optimal	t0	0.0056	hour
rime_Optimal	LU	0.0036	nour

Parameter	Denote	Value	Unit
positive_L	L+	10	
negatvie_L	L-	10	
positive_C	C+	1	
negative_C	C-	1	
positive_K	k+	7.5	
negative_K	k-	7.5	
positive_sigmoid	l+	0.15	
negative_sigmoi	I-	0.15	

Other config Denote	Value	Unit
calculation interval deltaT	300	second
traffic time window	600	second

LOS	A	В	С	D
minLOS	200	0	-200	-1000000
maxLOS	1000000	200	0	-200
minRate	0.25	0.5	0.75	1
maxRate	0.5	1	1.5	2

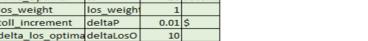
Hour	sML v	ML sGP vGF	P ti	ML (second)	tGP (second)	tML (hour)	tGP (hour)	losML I	osGP lo	s	Derivative	Exponent N	Aultiplie: Inc	rement Cal	culatedRate Fin	al Rate m	inRate ma	axRate
13:40	78.180832	26 67.693	99	23.07692308	6.060606061	0.006410256	0.001683502	39.52398498	-276.7212346	39.523985	-0.506687	4.9251515	1	0.01	0.51	0.51	0.5	1
13:45	77.452087	9 68.075	81	66.66666667	7.407407407	0.018518519	0.002057613	334.7019676	-218.6404319	334.70197	0.983927	-6.25445	-9	-0.09	0.42	0.42	0.25	0.5
13:50	77.535416	16 68.392	88	37.5	6.818181818	0.010416667	0.001893939	151.172051	-242.6993101	151.17205	-0.611766	5.7132479	1	0.01	0.43	0.5	0.5	1
13:55	76.811935	20 67.856	90	30	6.66666667	0.008333333	0.001851852	92.50885224	-247.9508176	92.508852	-0.195544	2.59158	0	0	0.5	0.5	0.5	1
14:0	76.07917	15 67.654	100	40	6	0.011111111	0.001666667	157.8730941	-279.8174245	157.87309	0.217881	-0.509106	-5	-0.05	0.45	0.5	0.5	1
14:5	77.166664	21 69.748	105	28.57142857	5.714285714	0.007936508	0.001587302	83.09998468	-303.0734529	83.099985	-0.249244	2.9943277	1	0.01	0.51	0.51	0.5	1
14:10	77.077499	20 69.134	94	30	6.382978723	0.008333333	0.00177305	93.83967227	-264.6118697 🥥	93.839672	0.035799	0.8565078	-2	-0.02	0.49	0.5	0.5	1
14:15	76.53125	17 66.944	110	35.29411765	5.454545455	0.009803922	0.001515152	129.3837124	-309.1515834	129.38371	0.11848	0.236399	-3	-0.03	0.47	0.5	0.5	1
14:20	75.4636	25 66.634	99	24	6.060606061	0.006666667	0.001683502	38.37227924	-273.4515266	38.37 279	-0.303371	3.4002858	1	0.01	0.51	0.51	0.5	1
14:25	76.469299	31 66.837	118	19.35483871	5.084745763	0.005376344	0.001412429	-2.932325174	-333.7368662 🥮	-2.932325	-0.137682	0.0923849	4	0.04	0.55	0.75	0.75	1.5
14:30	76.409927	34 68.02	93	17.64705882	6.451612903	0.004901961	0.001792115	-22.28298917	-258.2047124	-22 28299	-0.064502	0.6412334	2	0.02	0.77	0.77	0.75	1.5
14:35	77.031677	38 66.252	105	15.78947368	5.714285714	0.004385965	0.001587302	-44.79115734	-291.0410678	-44.79116	-0.075027	0.5622958	3	0.03	0.8	0.8	0.75	1.5
14:40	76.908455	39 66.634	124	15.38461538	4.838709677	0.004273504	0.001344086	-50.56131455	-351.4687295 🥘	-50.56131	-0.019234	0.9807461	2	0.02	0.82	0.82	0.75	1.5
14:45	76.274475	29 66.588	104	20.68965517	5.769230769	0.005747126	0.001602564	10.38326965	-289.0540437 🥘	10.38327	0.203149	-0.398615	-5	-0.05	0.77	0.77	0.5	1
14:50	76.415268	31 68.618	103	19.35483871	5.825242718	0.005376344	0.001618123	-3.064429655	-292.6564125 🥘	-3.06443	-0.044826	0.7888075	2	0.02	0.79	0.79	0.75	1.5
14:55	77.728043	29 67.013	111	20.68965517	5.405405405	0.005747126	0.001501502	14.4218529	-312.5483348 🥘	14.421853	0.058288	0.6878429	-2	-0.02	0.77	0.77	0.5	1
15:0	75.732796	38 67.827	92	15.78947368	6.52173913	0.004385965	0.001811594	-46.65028082	-254.4137293 🬑	-46.65028	-0.203574	-0.401803	5	0.05	0.82	0.82	0.75	1.5
15:5	74.713539	41 69.964	95	14.63414634	6.315789474	0.004065041	0.001754386	-63.8134332	-270.3386447 🥘	-63.81343	-0.057211	0.6959212	2	0.02	0.84	0.84	0.75	1.5
15:10	75.933273	29 68.307	108	20.68965517	5.55555556	0.005747126	0.00154321	9.424722708	-307.7760668	9.4247227	0.244127	-0.705954	-6	-0.06	0.78	0.78	0.5	1
15:15	76.296455	37 66.706	124	16.21621622	4.838709677	0.004504505	0.001344086	-40.20329696	-351.7892032	-40.2033	-0.165427	-0.1157	4	0.04	0.82	0.82	0.75	1.5
15:20	77.081688	41 67.029	107	14.63414634	5.607476636	0.004065041	0.001557632	-61.25133522	-300.0180008	-61.25134	-0.07016	0.598799	3	0.03	0.85	0.85	0.75	1.5
15:25	76.666443	35 66.817	116	17.14285714	5.172413793	0.004761905	0.001436782	-27.87250387	-327.4274069 🬑	-27.8725	0.111263	1.9594708	0	0	0.85	0.85	0.75	1.5
15:30	76.006218	47 67.229	123	12.76595745	4.87804878	0.003546099	0.001355014	-92.38102679	-351.0008068	-92.38103	-0.215028	-0.487713	5	0.05	0.9	0.9	0.75	1.5
15:35	77.477951	55 69.281	117	10.90909091	5.128205128	0.003030303	0.001424501	-129.4962912	-340.6473952	-129.4963	-0.123718	0.1971184	4	0.04	0.94	0.94	0.75	1.5
15:40	74.24102	55 70.013	107	10.90909091	5.607476636	0.003030303	0.001557632	-128.5941938	-310.639266	-128.5942	0.003007	1.1475524	1	0.01	0.95	0.95	0.75	1.5
15:45	74.716263	77 70.379	125	7.792207792	4.8	0.002164502	0.001333333	-217.1773636	-371.5281022	-217.1774	-0.295277	-1.089579	6	0.06	1.01	1.01	1	2
15:50	76.321487	46 70.716	124	13.04347826	4.838709677	0.003623188	0.001344086	-87.39018787	-369.758282 🥌	-87.39019	0.432624	4.3696794	-1	-0.01	1	1	0.75	1.5



# Algorithm Parameters

Parameter	Denote	Value	Unit
Speed_Optimal	s0	75	mph
Time_Optimal	t0	20	second
los_weight	los_weight	1	
toll_increment	deltaP	0.01	\$
delta_los_optima	deltaLosO	10	

Time Optimal



0.0056 hour

Controls calculation of Level of Service and whether general purpose data is considered

Parameter	Denote	Value	Unit
positive_L	L+	10	
negatvie_L	L-	10	
positive_C	C+	1	
negative_C	C-	1	
positive_K	k+	7.5	
negative_K	k-	7.5	
positive_sigmoid	l+	0.15	
negative_sigmoi	I-	0.15	

Controls how fast toll rates go up or down

Other config	Denote	Value	Unit
calculation interval	deltaT	300	second
traffic time window	600	second	

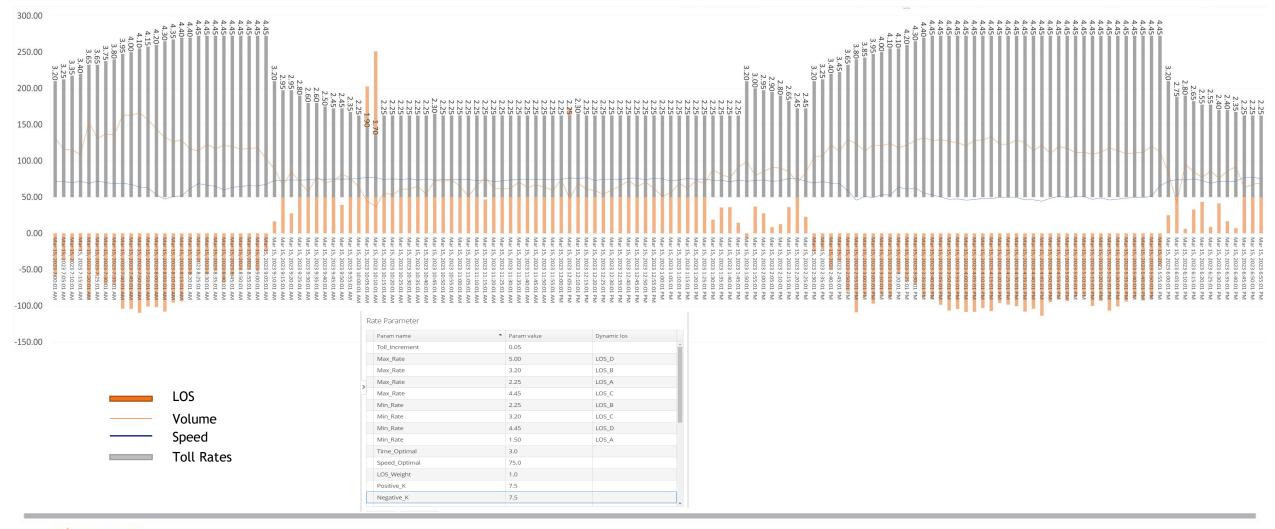
Controls how often new rates calculated

LOS	Α	В	С	D
minLOS	200	0	-200	-1000000
maxLOS	1000000	200	0	-200
minRate	0.25	0.5	0.75	1
maxRate	0.5	1	1.5	2

Controls minimum and maximum toll rates (bands)



# Dynamic Pricing Shadow Testing on C70





## Role of Toll Engineer Related to Dynamic Pricing





# **Dynamic Pricing Policy Decisions**



## Dynamic Pricing Algorithm Parameters (Criteria) Policy Considerations

Capped or not capped maximum rates (Policy)

Recommend capping maximum toll rates

Rate Change interval (Corridor-based)

- Most common are 5,10, and 15 minutes
- Recommend 5 minutes

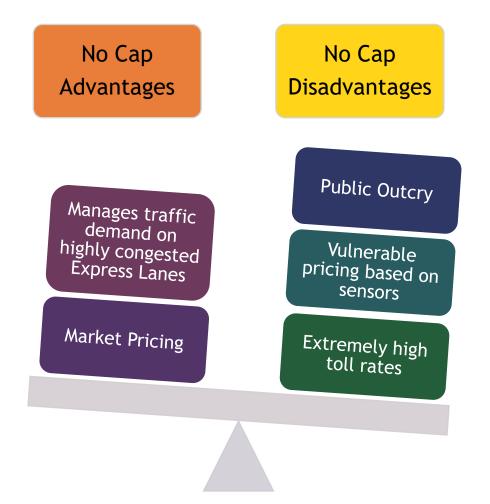
Maximum Increment or Decrement (Corridor-based)

- Most common, 5 cents, 10 cents, and 25 cents
- Recommend corridor-specific amounts

Procedure to Reconsider Board-Approved Algorithm  Algorithm goals of adhering to Tolling Policy objective(s) are not being met

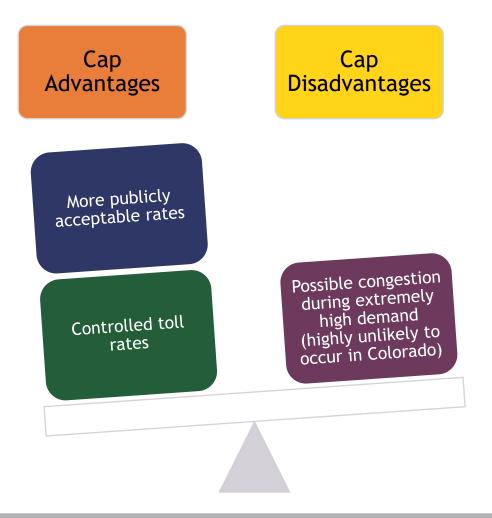


# Advantages and Disadvantages Related to "No Cap"





# Advantages and Disadvantages Related to a "Cap"









## Next Steps Timeline

Board approves
Dynamic Pricing
Policy at May,
2023 Board
Meeting

Configure the Dynamic Pricing Policy into NGLTS system

- Westbound MEXL
- •Central 70
- •I-25 South Gap

Hire CTIO Toll Engineer

Training of Toll
Engineer and
TOC Toll Analyst
Staff

Monitor
Dynamic Pricing
Algorithm in
"Shadow Mode"

•Analyze Data

Public Information and Education Campaign Implement
Dynamic Pricing
to all NGLTS
Express Lanes
on January 1,
2024



# **Questions and Comments**

