



Colorado High Performance Transportation Enterprise - US 36 Managed Lanes Project – Toll Concession Project

**RESPONSES TO CANDIDATES' QUESTIONS AND REQUESTS FOR
CLARIFICATION**

APRIL 3, 2012

In accordance with Section 4.4 of the RFQ for the Project, the HPTE has received the following questions from Candidates and hereby issue the following response to each question.

HPTE will accept questions in writing only in relation to any matter arising out of the responses set out in this document if those questions are submitted no later than 4:00 pm (Mountain Standard Time) on Tuesday March 27, 2012. The provisions of Part A, Section 4.4 of the RFQ will apply to such questions.

QUESTION #	DOCUMENT	SECTION	QUESTION / COMMENT FROM CANDIDATE	HPTE RESPONSE
1	Traffic and Revenue Study	General	The Traffic and Revenue information provided in the data room does not include the raw traffic data (in Excel format). This information is very important for a Candidate’s analysis of the project. Ultimately, we will need all of the data from the T&R study for a complete traffic analysis, and we request that all the files be uploaded to the data room; however, in the interim we would like to have access to the raw traffic volume and traffic speed data (for the entire corridor if possible). We request that the Excel file(s) be uploaded to the data room as soon as possible.	HPTE is seeking to obtain the requested raw traffic data in Excel format from our consultant as quickly as possible. When received they will be added to the Project Documents website in the “Post-Feb 21, 2012” folder, and all potential candidates who have requested the US 36 Concession Project Website access will receive notification within a reasonable time after posting. Documents posted.
2	RFQ	Section 7.1(D)	A related entity of a Candidate has contact with one of the stakeholders identified in Part A, Section 7.1(D) of the RFQ (each a “Restricted Stakeholder”), and such contact is unrelated to the Concession Project (as defined in the RFQ). A Candidate asks if all communication with this particular Restricted Stakeholder is prohibited.	It will not be a violation to interact with a Restricted Stakeholder, provided that such interaction is typical of a current relationship and related to activities conducted during the normal course of business. However, it would be a violation if a Candidate had contact with a Restricted Stakeholder related to the US 36 RFQ, US 36 Phase 1 Construction Project, Phase 2 Construction Project, the Concession Project, or the I-25 Express Lanes (the latter only in the context of the Concession Project, or any portion thereof). To avoid doubt, the reference in Part A, Section 2.4 of the RFQ to Candidates not making contact with E-470 is governed by and subject to Part A, Section 7.1(D) of the RFQ as clarified by

				this answer.
3	RFQ	Executive Summary	This Section says “HPTE may also make initial payments to the Concessionaire.” Are those initial payments the same than the funding supplements considered in Part A Section 3.5? If not, please specify.	The initial payments mentioned in the Executive Summary are the same as those mentioned in Part A Section 3.5.
4	RFQ	Part A, Section 5.2	Must the Transmittal letter and the appended letter be considered in the 60 page limit indicated for Volume 1?	The Transmittal letter and the appended letter will not be considered in the 60 page limit.
5	RFQ	Part A, Section 6.4.2	This section says that the lead contractor must demonstrate that it can obtain payment and performance bonds or a letter of credit in the amount of \$110 million, as required by Part B, Volume 3, Section B. However, the Part B, Volume 3, Section B (page B-12) requires an “Evidence from a surety or an insurance company indicating that the Candidate team is capable of obtaining a Performance Bond and Payment Bond each in an amount of \$100 million.” Could you please clarify if the candidates shall demonstrate that they can obtain payment and performance bonds and letter of credits for a certain amount or if it is enough demonstrating that they can obtain one or the other? Could you please specify if the Payments and Performance bond are of an amount of \$100 million each or \$110 million each?	\$110 million.
6	RFQ	Part A, Section 6.4.4	Please indicate what kind of evidence should be submitted by the candidates regarding licenses indicated in this Section.	A current license issued by the Colorado State Board of Licensure for Architects, Professional Engineers and Professional Land Surveyors.
7	RFQ	Part A, Section 6.4.5	The Contractor Prequalification Statement needed for being prequalified by CDOT requires in the “Contractor instructions” the contractor to send the current W9. Is there any document that could substituted if the contractor is a foreign company not paying taxes in the United States?	A W9 is not needed in order for the lead contractor to be pre-qualified. A W9, or another appropriate Internal Revenue tax document, will be needed in order for the HPTE to enter into a Concession Agreement with the selected Proposer.

				<p>If the lead contractor has any questions regarding prequalification, it may contact Richard Ott of the Colorado Department of Transportation. Mr. Ott's phone number is 303-757-9006 and his e-mail address is Richard.Ott@dot.state.co.us</p> <p>The lead contractor must be pre-qualified before a Candidate submits a response to the RFQ.</p>
8	RFQ	Part A, Section 6.4.5	Number 3 of the Contractor Prequalification Statement requires that the contractor name a Colorado registered agent. Could you please specify this concept?	The Colorado Secretary of State defines a registered agent as "the individual or business responsible for accepting service of process for an entity. Such person should then forward the documents to the entity." For more information, see Colorado Revised Statutes sections 7-90-102 (55), (56) and (56.5) and section 7-90-701.
9	RFQ	Part A, Section 6.4.5	The Contractor Prequalification Statement needed for being prequalified by CDOT requires the contractor to complete a summary of the financial balance sheet. For the companies that have their financial statements prepared in accordance with principles other than the U.S. GAAP, would it be possible (i) to complete this summary according the company traditionally used principles and (ii) to include a letter provided from a certified public accountant discussing the areas of the financial statements that would be affected by a conversion to U.S. GAAP? Could you please indicate which section shall include the certificate of prequalification by CDOT of the lead contractor?	<p>This question is specific to CDOT's contractor prequalification process not the submittal requirements. The lead contractor must submit, from their auditor, both the audited financial statement accompanied by a letter explaining how the audited financial statement can be adjusted to meet GAAP standards.</p> <p>Any questions regarding the prequalification process can be directed to Richard Ott at 303-757-9006 or Richard.Ott@dot.state.co.us.</p>
10	RFQ	Part B, Volume 1, General (a)	We understand that the appended letters should be included for the Equity Members and Major Non-Equity members only in the case that the Candidate is a joint venture, partnerships, limited	Please see paragraph 6.2 of the RFQ for definitions of "Equity Members" and "Major Non-Equity Members". Unless the corporate entity which is the Candidate

			liability companies or other associations. Could	will itself perform all of the roles identified
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			you please confirm that this understanding is correct and the appended letter is due only in this case? If not, please specify who should sign these appended letters and in which cases.	in that paragraph then appended letters must be provided by those corporate entities which will fulfill each of those roles. As stated in Part B of the RFQ under the heading "Volume 1, General" paragraph (a), any appended letter should be signed by an individual who could bind the corporate entity giving the appended letter if the letter had been a legally binding document.
11	RFQ	Part B, Volume 1, Candidate Structure	Is it required to define a lead or managing entity member of the candidate team? If yes, is there any information that should be included in the SOQ apart from the identification of which equity members will be the lead managing of the candidate?	It is contemplated that the management structure should be addressed pursuant to Part B, Section 1.5 of the RFQ.
12	RFQ	Part B, Volume 1, Section 1.3	"Candidates are encouraged, but not required, to provide information relating to all such projects meeting the above criteria. For each project, include a project description describing the relevance of the Concession Project and the entity's experience to the Concession Project and why that experience will provide value to HPTE should the Candidate be awarded the Concession Agreement." Could you please specify which projects are referred to in the paragraph above?	Candidates may disregard the sentence in Part B, Volume 1, Section 1.3 which has been quoted in this question.
13	RFQ	Part B, Volume 1, Section 2.1.2 (A)	It is required to explain the experience of the Lead Contractor in relation to the transportation projects that have been completed or substantially completed. Could you please specify which percentage of the project completion is considered to be "substantially complete?"	The reference to "substantially complete" is a reference to the stage of a project, usually described as "substantial completion" or "practical completion", where the project is taken into use by the owner (sometimes subject to correction of minor uncompleted work listed as a "snagging list" or "punch list") and a "warranty period" or "defects liability period" usually commences.
14	RFQ	Part B, Volume 1,	Form B does not seem to be related to safety	Please treat the reference to "Form B" as
		Section 2.1.2(D)	statistics. Could you please indicate which form shall be completed in this section?	a reference to "Form F" and complete the Attached Form F – Safety Addendum.

15	RFQ	Part B, Volume 1, Section 2.1.4	Is it possible to consider two different companies as Lead Operation Firm and Lead Maintenance Firm instead of a single company as Lead Operations and Maintenance Firm?	<p>HPTE does not object to having a Lead Operation Firm and a Lead Maintenance Firm, however, if such a structure is adopted then</p> <ul style="list-style-type: none"> • The experience of each firm should be provided as described in paragraph 2.1.4 on page B-5 of the RFQ; and • the approach to the interface between the Concessionaire and the two firms should be clearly explained where that is relevant (particularly in the following paragraphs of Volume 1 of the SOQ:1.4, 1.5, 2.3).
16	RFQ	Part B, Volume 1, Section 2.1.3, <i>Note to Candidates</i>	We think that the note to candidates should only refer to Criteria A-6.5.2.1.3(A) and not to A-6.5.2.1.3(B). Could you please confirm this understanding?	Confirmed.
17	RFQ	Part B, Volume 1, Section 2.2.1	Could transmission line projects be considered as a surface transportation project?	No.
18	RFQ	Part B, Volume 1, Section 2.4	There is a reference to “paragraphs 4.1 – 4.8 below,” however, only sections 4.1 to 4.4 have been included in the next pages. Could you please confirm there are (or not) any sections missing?	Confirmed.
19	RFQ	Part B, Volume 1, Section 2.5	This section refers twice, in the first and fourth paragraphs, to the projects considered in “Part B, Volume 1, Sections 2.2 and 2.3.” As Part B, Volume 1, Section 2.3 is the “Statement of Technical Approach,” we think that the reference should be made to “Part B, Volume 1, Sections 2.1 and 2.2.” Could you please confirm this understanding?	Confirmed.

20	RFQ	Part B, Volume 1, Section 2.5	The section also refers in the last paragraph to "Part B, Volume 1, Sections 2.1 and 2.1." We think that the reference should be made to "Part B, Volume 1, Sections 2.1 and 2.2." Could you please confirm this understanding?	Confirmed.
21	RFQ	Part B, Volume 2, Section A	The Candidate thinks that the 2011 financial statements will not be ready to be submitted on the April 6 deadline for the project. Would it be possible to submit financial statements for 2008, 2009 and 2010?	Financial statements for the three most recently completed fiscal years are to be provided. If financial statements for fiscal years 2008, 2009 and 2010 are the three most recently completed financial statements available at the time of submission these should be provided.
22	RFQ	Part B, Volume 3, Section C	The term "Lead Construction Manager" appears for the first time in the RFQ. Could you please indicate the difference between the Lead Construction Manager and the Lead Contractor's Project Manager?	The term "Lead Construction Manager" should be deleted, and is not applicable.
23		General	Is there any kind of feasibility study or financial plan for Phase 2, prepared by HPTE or its advisors that could be provided to the Candidates?	We do not expect to provide the financial modeling done for the HPTE by its consultants.
24		General	Could you please provide the preliminary design that has been done to the moment?	Preliminary design work will be shared during the RFP stage.
25		General	Now that the final scope of work for the design-build contract of the Phase 1 is known, could you please indicate how much is the estimated construction cost for Phase 2?	HPTE has updated the Phase 2 construction cost following the Phase 1 procurement. The estimated value of the design-build contract for Phase 2 including design, construction, utilities and right of way, is \$100 million in nominal terms. Right of way costs of \$6 million were included in the design-build contract estimate and consider the fees associated with right of way acquisition.
26		General	Could you please specify when should the Concessionaire start the operation and maintenance of the I-25 Express Lanes?	It is anticipated that the transfer of the operations and maintenance of the I-25 Express Lanes would occur no later than the start-up of operations for US36 Phase 1. Additional details will be provided in the RFP.

27		General	The traffic and revenue study that has been placed in the data room refers only to the US36 Phase 1 and I-25 South Express Lanes. Could you please provide the traffic and revenue study for the US 36 Phase 2 and the I-25 North Express Lanes?	Please see the <i>Phases 1 & 2 TR Memo</i> in the U.S. 36 Project Document website for further explanation.
28		General	Could you please provide the Base Case Financial Plan that has been prepared for the application of TIFIA for the US 36 Phase 2?	We do not expect to provide the financial modeling done for the HPTE by its consultants.
29		General	Could you please indicate if an application has been submitted for Private Activity Bonds?	HPTE has initiated a request for an allocation of PAB authorization for the maximum amount of \$100 million. A final approval date cannot be stated with certainty, but it is expected that a response from the USDOT will be forthcoming during the second quarter of 2012.
30	RFQ	SOQ Volume 2, Section 1	A Balance Sheet, Income Statement, and Cash Flow statement is requested in Microsoft Excel format. Can you please clarify the Microsoft Excel requirements?	The request is that the Balance Sheet, Income Statement and Statement of Changes in Cash Flow be provided in a Microsoft Excel file. The submittal is requested in Microsoft Excel version 2003 or later.
31	RFQ	SOQ Volume 2, Section 1	Typically, our firm will provide electronic copies of Financial Statements in PDF Format. Is PDF Format acceptable for this response?	Section 5.2 requires the submission of one entire copy of the SOQ in searchable PDF format and as such includes the Financial Statements.
32	RFQ	Part B, Volume 1 Sections 1.1 and 1.3	In these two Sections it is required to provide the executed teaming agreements if the candidate, the lead contractor or the lead engineering firms are a consortium. Could you please specify if these teaming agreements are considered for the 60 pages limit?	Teaming agreements will not be counted against the 60 page limit.
33	RFQ	Part B, Volume 1, Sections 3.1, 3.2 and 3.3	Could you please indicate if these three Sections are considered in the 60 pages limit?	Yes, they will be considered towards the 60 page limit.
34	RFQ	Part B, Volume 2, Section A	As a privately-held company, our financial statements are prepared and audited by a third	If financial statements are not available in Microsoft Excel format, please indicate

			party and are proprietary and confidential. We do not have access to this information in Microsoft Excel or any other native format. Therefore, we can only submit our audited financial statements in .pdf format. Please confirm this is acceptable.	this in your response. As required by Section 5.2, the response to the SOQ, including financial statements must be provided in searchable PDF format.
35		General	In the first amendment to the IGA between CDOT, RTD and HPTE signed on 1 June 2011, it is said that “revenue from the Express Lane Facility is to be used for debt service and operation and maintenance of the facility,” could you provide us the current situation of that “TC Loan”?	The original Transportation Commission loan, which was extended to provide the necessary funds to complete the HOV to HOT conversion of the I-25 Express Lanes, has been repaid.
36		General	The presentation done during the September 8th, 2011 Industry Forum considered in page 69 a column of “Excess Existing I-25 Express Lanes Revenues”. Could you please confirm if these excess revenues are obtained after the reimbursement of the TC Loan?	As stated in the previous question, the original Transportation Commission loan for the HOV to HOT conversion of the I-25 Express Lanes has been repaid.
37	RFQ	Part B, Section 3.4	The document states, “For each instance, identify a representative of the soliciting governmental entity with a current phone and fax number...” What is meant by the phrase “for each instance?” Does this refer to each project listed in the last five years, or only those that satisfy criteria 3 (whether it withdrew from the procurement prior to cancellation...)?	“... each instance ...” indicates that these details are required where the Candidate or the Equity Member withdrew from the procurement prior to cancellation of the procurement by the soliciting governmental entity.
38	RFQ	Part B, Section3 (Legal)	Proposer requests permission to submit the information for Sections 3.1 – 3.4 on 11” x 17” paper.	The information requested is in the nature of a schedule, and we will accept it on 11”x17” paper.
39	RFQ	Part B, Section 2.1.4	The RFQ states the desired number of project examples for Engineering and Contracting experience, but does not state how many projects to reference for O&M experience. Does HPTE/CDOT wish to see a certain level of experience in the O&M section, similar to Lead Contractor and Lead Engineer (at least three, but no more than five)?	HPTE requests the Lead Operations and Maintenance Firm to describe their experience in relation to no more than five (5), surface transportation projects.
40	RFQ	Part B, Section 2.5 (Forms D and E)	Do forms D and E count towards the Volume 1 page limit? We request that they be excluded. In	Forms D and E will not be counted against the 60 page limit.

			the event that they are not, we would like to request that 11" x 17" pages be allowed for these forms.	
41	RFQ	Part B, Section 3.4	<p>"Proposal Submissions and Responsiveness" ask proponents to provide a list of US PPP procurements for which they were qualified to submit a response, along with an indication in each instance whether or not the proponent submitted a responsive and compliant bid on time. We request that this question be broadened to include PPP projects in North America. As you may be aware, PPP projects have been procured in Canada (and globally) and we believe that the question of a proponent's track record in submitting bids once it has been shortlisted should include its broader track record to give a more complete view of its commitment to working with clients and submitting bids once qualified.</p>	<p>HPTE is primarily interested in understanding the track record for Candidates who have NOT submitted bids after shortlisting rather than how many compliant bids were submitted. The Candidate is to provide this information for all US PPP procurements for which they were qualified to submit a response. If the answer is "none" they should state that. A Candidate may also include with its response to this question the requested information for P3 projects undertaken elsewhere in North America in the last five years.</p>
42	RFQ	Part B, Section 2.2.1	<p>Surface Transportation Finance Experience and Capacity" the experience being asked for is limited to "tolled surface transportation projects". We believe that limiting experience in this manner unnecessarily eliminates otherwise valuable and relevant experience from being considered. For example, we would suggest that the ability to fund any PPP project in today's lending environment (i.e. post global financial crisis ("GFC")) is more relevant to the likelihood of successfully raising financing for the US 36 Phase 2 project than experience in raising financing for toll projects pre global financial crisis. Since the GFC, lenders have significantly altered their lending practices, structuring metrics have changed appreciably, and the list of available sources of funding has changed (and continues to change with today's sovereign issues in Europe, etc.). We request that this question be</p>	<p>HPTE is interested in understanding and evaluating the Candidate's experience with tolled surface transportation projects due to the specific and unique nature of these credits rather than sovereign or similar higher rated credits. The requested experience can be the experience of Equity and/or Major Non-Equity Members as applicable. Please review the definition of Equity and Major Non-Equity Members in Section 6.2 of Part A to see the members of a Candidates' team who can demonstrate such experience. Additionally, please note that this question is not part of the pass/fail criteria.</p>

			altered to include, at a minimum, experience in successfully raising financing for any PPP projects. In addition, similar to the limitation placed on the construction experience being sought, we believe it would also be relevant to limit this experience to the past 5 years.	
43	RFQ	Part B, Section 2.1.1	In section 2.1.1 of Part B “Concession Company Equity Ownership and Management” you are seeking experience relating to “surface transportation concession or availability payment projects”. Please confirm that the phrase “availability payment projects” can include experience to projects beyond surface transportation projects. From a strict concessionaire level (i.e. not a contractor/concessionaire) the ability to manage a project with private financing, including overseeing construction, addressing operational and rehabilitative issues during design, managing lenders, working with clients, etc. is a consistent theme across all PPP projects, and managing such projects provides valuable experience that can also benefit HPTE and the US 36 Phase 2 project.	HPTE is seeking Concession Company Equity Ownership and Management experience in surface transportation projects and either concession or availability payment projects are acceptable. The definition of surface transportation project does not necessarily require a tolled project. Please note that this question is not part of the pass/fail criteria.
44	RFQ	Part A, Section 5.2	In Section 5.2 of Part A “Format” you restrict SOQ Volume 1 page limit 60 pages. Please confirm that this page limit excludes the table of contents.	Covers, table of contents, or dividers are not part of the 60 page limit.
45	RFQ	Part A, Section 5.2	The RFQ details what parts of the RFQ can be printed on 11” x 17” pages, please confirm Form D and Form E can be printed on 11” x 17” pages.	Please print Forms D and E on 8-1/2” x 11” sized white paper. See also question 40.
46	RFQ	Part A, Section 6.8	The word “Guarantor” is used in Section 6.8 of Volume 1 and Section 3.4 of Volume 2. Please confirm that “Guarantor” refers to an entity guaranteeing the equity invested in the Project.	This refers to any entity which may act as a guarantor of the performance of an Equity Member or Major Non-Equity Member of a Candidate. So, for example, it could mean an entity guaranteeing the equity invested in the Project, or it could mean a parent company of the Lead Contractor which is providing a guarantee

				<p>of the Lead Contractor’s performance.</p> <p>For clarity, Candidates should note that it is not the present intention of HPTE to seek parent company guarantees in relation to the performance by the Concessionaire of its obligations under the Concession Agreement but HPTE will evaluate proposals made in response to the RFP to satisfy itself that (amongst other things) the structure proposed for financing the Concessionaire will include a binding commitment to the Concessionaire to inject equity from an entity which is sufficiently financially robust to perform that obligation, or that the creditworthiness of any entity making such a commitment is enhanced as necessary (whether through parental guarantees in favor of the Concessionaire or otherwise) to give a high level of confidence that the equity will be injected as and when it is required.</p>
47	RFQ	Part A, Section 6.4.5	The RFQ requires the “Lead Contractor” provide financial statements, as well as a list of completed projects. However, we prequalified utilizing the parent company’s financial statements and work history. Can we still do this in the proposal on a project?	Per Section 6.4.5 of the RFQ the Lead Contractor is the entity which must be prequalified. If the entity which you have prequalified with CDOT is a subsidiary of another company, and you relied on the parent's financial statements for that prequalification, then, when you submit your SOQ you may submit the parent company's financial statements in Volume 2 Section A of your SOQ, and if you do so the parent must provide a letter stating its intention to guarantee the performance of all obligations undertaken by the lead contractor in relation to the Project.
48	RFQ	Forms B and C	Will the parent company providing the financial	See answer to question 47. The entity

			statements and work history for a “Lead Contractor” need to be identified in Forms B and C? Or, will the letter of guaranty be sufficient?	which is the Lead Contractor is the entity required to complete Forms B and C. In relation to Form C a parent company will clearly be an “affiliate” so the substance of the answers should cover any parent company.
49	RFQ	Part A, Section 6.5.2.2.2	This section requires a team member as “Lead Quality Manager.” Does this person need to be independent? Does this person need to be an Engineer?	<p>This question does not arise out of any previous response given by HPTE so it is technically beyond the deadline for questions. Nevertheless, HPTE judges the issue which it raises to be a minor one, and exercises its discretion to give an answer.</p> <p>The Lead Quality Manager can be an employee of one of the team members of the Candidate. HPTE has no predetermined absolute requirement that the individual should be an engineer. You will note that adequacy of (amongst other things) education training and certification is amongst the evaluation criteria.</p>
50	RFQ	Part A, Section 2.5	The Concessionaire is required to provide a registered licensed professional engineer in the State of Colorado who will be in “responsible charge” of the work contemplated by the Phase 2 Construction Scope. Will this individual be responsible for the formal ‘acceptance’ of the work? Will this person be “The Lead Quality Manager”? Will this person be “The Lead Design Manager”? Or will this person be someone else outside of the listed key positions?	<p>This question does not arise out of any previous response given by HPTE so it is technically beyond the deadline for questions. Nevertheless, HPTE judges the issue which it raises to be a minor one, and exercises its discretion to give an answer.</p> <p>The concept is that the individual should be responsible for work being carried out at the construction site. Further details of the scope of the individual’s responsibility will be given when the RFP is issued.</p>
51		General	Will HPTE be requiring an “Independent Engineer” firm to verify the acceptance of the work?	This question does not arise out of any previous response given by HPTE so it is beyond the deadline for questions. In any

				event, such matters will be dealt with in the RFP.
52	RFQ	Part B, Volume 2, Section A, bullet A	<p>HPTE has requested the financial statements be prepared in accordance with U.S. GAAP or else a letter be provided from a CPA outlining the areas of the statements that would be affected by conversion to U.S. GAAP. We note that for large companies preparing financial statements in accordance with International Financial Reporting Standards (IFRS), a letter of this nature is virtually impossible to provide as there are many areas that would be affected by conversion to U.S. GAAP (although in combination the changes would be materially economically insignificant). We request that HPTE allow financial statements to be submitted in accordance with IFRS. For what it's worth, we note that IFRS based financial statements have been allowed on other significant recent PPP RFQ processes.</p>	<p>This question does not arise out of any previous response given by HPTE so it is technically beyond the deadline for questions. Nevertheless, HPTE judges the issue which it raises to be a minor one, and exercises its discretion to give an answer.</p> <p>The RFQ permits the submission with SOQs of financial statements in accordance with IFRS. The requirement for an accompanying letter from a CPA discussing the areas of the financial statements that would be affected by a conversion to U.S. GAAP is also required in order to fully evaluate the financial capacity of each Candidate. We are not aware that this has been a problem in other procurements, and no change will be made to the submission requirements.</p>

53		General	Do potential Candidates have the ability to post, edit, or otherwise upload documents and data to the Concession Project Website?	<p>This question does not arise out of any previous response given by HPTE so it is technically beyond the deadline for questions. Nevertheless, HPTE judges the issue which it raises to be a minor one, and exercises its discretion to give an answer.</p> <p>No. Part A, Section 4.4 of the RFQ details the process to submit questions and requests for clarifications. SOQ submittals should be provided to HPTE in conformance with the RFQ, including, but not limited to, Part A, Section 5, no later than 4:00pm on Friday, April 20, 2012. For illustrative purposes, any electronic data requested to be submitted as part of the SOQ should be submitted with the original hard-copy SOQ documents on CDs or USBs, and collectively delivered to the HPTE RFQ Procurement Contact as described in Part A, Section 5.4.</p>
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FORM F – Addendum to RFQ

CANDIDATE SAFETY STATISTICS

Candidate's Name: _____

Year	Incident Rate	Lost Work Day Index	Cost of Accident per Employee	Experience Modification Rating	No. of Fatalities	No. of Lost Work Days	No. of Recordable Injuries
2011							
2010							
2009							

Incident Rate =
$$\frac{(\text{Number of Injuries and Illnesses}) \times 200,000}{\text{Total Hours Worked}}$$

Lost Work Day Index =
$$\frac{(\text{Number of Lost Work Days}) \times 200,000}{\text{Total Hours Worked}}$$

Cost of Accident per Employee =
$$\frac{\text{Total Cost of Accidents}}{\text{Average Number of Employees}}$$

Experience Modification Rating =
$$\frac{\text{Actual Claims per Year}}{\text{Expected Claims Based on Past 3 Year Trending}}$$

UNDER PENALTY OF PERJURY, I CERTIFY THAT I AM THE CANDIDATE'S OFFICIAL REPRESENTATIVE AND THAT, TO THE BEST OF MY KNOWLEDGE AND BELIEF, FOLLOWING REASONABLE INQUIRY; THE FOREGOING IS TRUE AND CORRECT.

BY: _____

PRINT NAME: _____

TITLE: _____

DATE: _____

[Please make additional copies of this form and attach additional sheets as needed.]